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FM AMEMBASSY ABU DHABI
TO RUCPDOC/USDOC WASHINGTON DC
INFO RUEHC/SECSTATE WASHDC 1470
RHMFIUU/DEPT OF HOMELAND SECURITY WASHINGTON DC

UNCLAS ABU DHABI 001065

STATE FOR PM/DTCC FOR BLUE LANTERN COORDINATOR
USDOC FOR 532/OEA/M.HAMES/D. MUSLU
DHS FOR ICE/STRATEGIC

SIPDIS

E.O. 12958: N/A
TAGS: BEXP ETRD ETTC AE

SUBJECT: EXTRANCHECK: PRE-LICENSE CHECK: UNIQUE SYSTEMS FZE

REF: A. USDOC 05608
1B. USDOC 05610

11. Reftels requested that post conduct a pre-license check at Unique Systems FZE, Sharjah, UAE for re-export licenses D395250; D393603: Orion Inertial Navigation Systems which are controlled under ECCN: 7A103 for Missile Technology and Anti-terrorism reasons. The license applicant is Teledyne TSS Ltd., Watford, United Kingdom.

12. On 21 Sept 2008, Export Control Officer (ECO) met with Mr. Ray Hughes, Managing Director and Mr. T. Mathew Antony, Assets Manager, Unique System FZE. Hughes explained that Unique Systems specializes in hydrographic and oceanographic equipment (www.uniquegroup.com). Regarding the orders from Teledyne TSS, Hughes stated that the two Orion Inertial Navigation Systems (INS) are for its off-shore pipeline positioning equipment rental business. These systems would be placed on remotely operated vehicles to help take measurements for pipeline positioning. He explained that license application D395250 was ordered for a possible Fugro Survey Middle East project and that license application D393603 is actually destined for Unique Systems LLC USA, located in Houston, Texas. Hughes said that Unique Systems Sharjah may now in fact end up shipping both Orion INS units (including the one allocated for Fugro Survey) to its newly established Houston office because there is high demand in the U.S. off-shore equipment rental market. ECO queried why Unique Systems USA did not just order directly from Teledyne TSS. Hughes explained that Unique Systems in Sharjah has an established relationship with Teledyne TSS and the cost structure/purchase terms enabled a better discount than what Unique Systems USA could have received by going direct. Antony explained that Unique Systems USA is currently only two people and all admin, logistics, and purchasing is conducted through the Sharjah office. Hughes provided the following contact details for the U.S. Office: Unique Systems LLC USA, 5355 West Sam Houston N., Suite 320, Houston, TX, 77041; Tel: 713-937-6193; Fax: 713-937-8695. CEO is Arjun Ramchandani (arjun@uniquegroup.com); Mobile 713-826-7992.

13. Post considers this PLC to be inconclusive as we are unable to make a determination on the exact end use and ultimate end users located in Houston, Texas.

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